



Healthcare
Supply Chain Services

RDA Performance Improvement and Non-Labor Expense Reduction



Need expedited results that positively impact the bottom line?



Need experienced resources to identify risk and optimize your supply chain?

UTILIZE RDA TO ACHIEVE:

- ✚ **Reduced Expenses**
- ✚ **Increased Revenues**
- ✚ **Improved Processes**
- ✚ **Experienced Resources**
- ✚ **Change Management/Transformation**
- ✚ **Training & Sustainment**

COMPREHENSIVE SUPPLY CHAIN EXPERTISE

Value
Analysis*

Strategic
Sourcing/
Contracting*

Data
Management

Procurement*

Logistics/
Operations/
Warehouse/
Network
Design

Inventory
Management

*Experience and expertise spans all spend categories including supplies, purchased services, equipment, IT, and pharmacy.

RDA services all supply chain functions across all departments and facility types (acute & non-acute) to provide comprehensive supply chain solutions with experienced resources.

Assess

Design

Implement

Sustain

We not only identify savings but also IMPLEMENT savings (20+%)....connected to the P&L.

Example RDA Performance Improvement (Consulting) Services:

Supply Chain Assessment, Design, Standardization, & Implementation
(Supplier Selection through Patient Charge)

Non-Labor Expense Reduction
(Direct and Indirect Spend)

Value Analysis Enhancement
(Med/Surg, OR, Cath/IR, Purchased Services, IT, etc.)

Sourcing, Contract Negotiation & Optimization
(Supplies – PPI & Commodity, & Purchased Services, Equipment, GPO Sourcing & Optimization, Distribution, Capital, EVS, Food, Pharma, etc.)

Logistics Optimization
(Warehousing, Receiving, Distribution, & Replenishment, Storeroom, or Central Supply, LUM Review and Prep, Optimize Pallet Architecture b/t DC and Customers)

Process Optimization
(Clinical and Non-Clinical Departments), including Rapid Improvement Event Facilitation

Example RDA Performance Results:

Client Need

Southeast Academic Health System
(4 hospitals + >100 Clinics)

- Needed significant implemented savings – rapidly
- Needed a sustainable savings identification & implementation process
- Savings connected to P&L
- Enhance Value Analysis from “New Product Approval Committee” to formal Value Analysis program (data-driven)

Resolution / Outcome

- **Implemented \$19M annual savings in 10 months (21% expense reduction)**
- **Enhanced the value analysis structure for supply and services decisions**
- **Documented and implemented streamlined processes**
- **Streamlined Physician Engagement Process**
- **Trained existing and new staff**

RDA has worked with numerous organizations nationwide to assess, expedite specific initiatives or transform overall supply chain programs.

Assessment Focused

Diagnose current state & identify recommended future state

Specific supply chain functions or the entire supply chain

Initiative Focused

Provide SMEs with specialty expertise

Support specific initiatives or projects

Expedite results

Train existing or new staff

Optimize inventory & space

Transformation Focused

Transform supply chain from good to great

Reduce non-labor spend (e.g. supplies, purchased services, IT, capital, pharma)

Design & implement a sustainable structure that provides continual improvement

Train team on new processes

Connect savings to the P&L



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