



## Our Supply Chain Academy Online Programs

### Best Practices Shared = Best Outcomes For Your Team

RDA has combined years of experience with best practices from multiple healthcare organizations to create online and facilitated healthcare supply chain courses. The online courses are available on demand, while facilitated courses can be scheduled for groups or individuals. Additionally, RDA can create customized training for organizations.

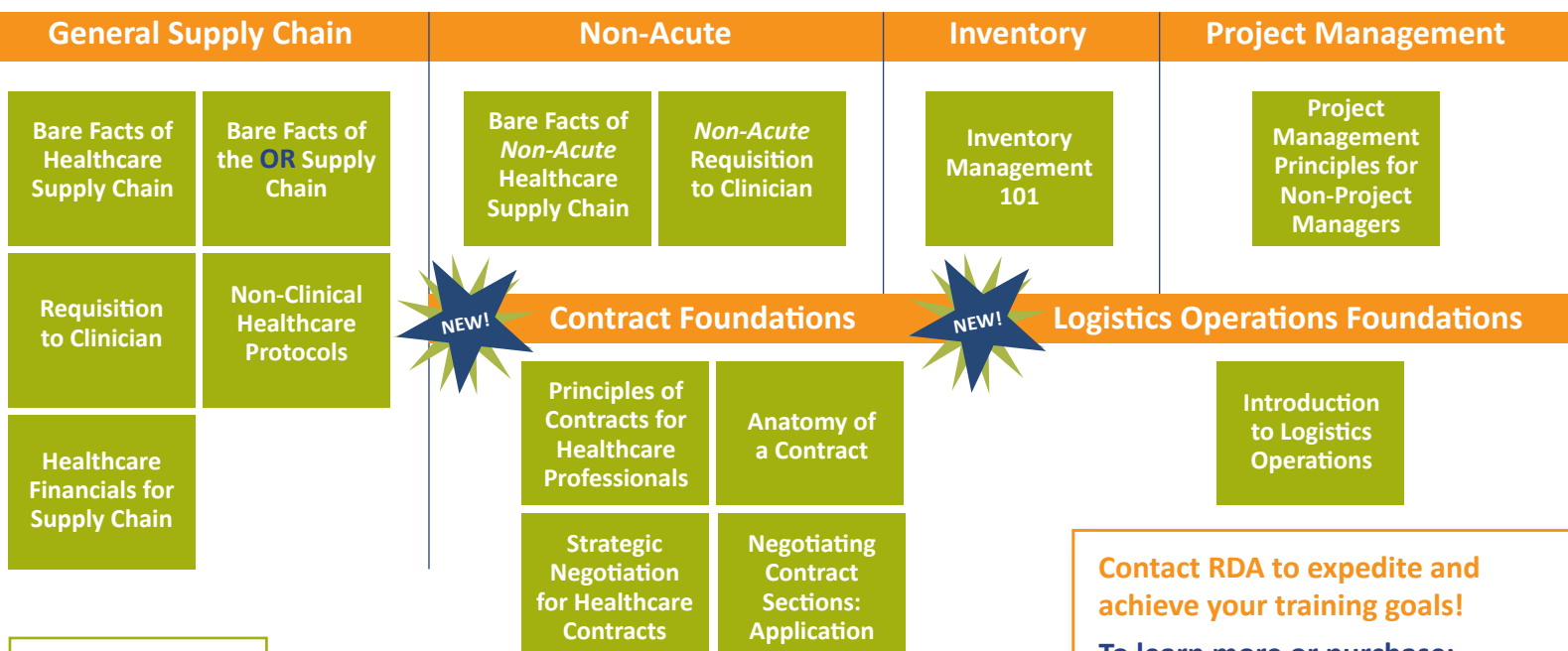
#### Who is RDA's Academy for?

- New staff members or staff new to healthcare supply chain
- Existing staff in a new role looking to enhance supply chain knowledge
- Leaders with limited time to train new staff

#### Benefits of RDA's Academy Programs

- Online, virtual, or in-person training
- Flexible training schedule
- Certificate for each course completed
- Best practices developed from experience with hundreds of health systems nationwide
- Facilitated training led by experienced supply chain leaders

Upon completion of each course, learners will receive a certificate that can be used for certifications.



**Contact RDA to expedite and achieve your training goals!**

To learn more or purchase:  
[www.rdahealthcare.net/training](http://www.rdahealthcare.net/training)  
or call: 470.724.1809



## Healthcare Supply Chain Services

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## ONLINE COURSES

RDA offers a range of online courses available for immediate purchase and use by individuals and organizations. Upon successful completion, participants receive a certificate of completion to recognize their achievement.



**Course:**  
**Description:**

### Bare Facts of Healthcare Supply Chain

This course explores the basic concepts of the healthcare supply chain, including the entities involved and the core elements that keep it running smoothly.

COURSE LENGTH  
~ 1  
Hour



**Course:**  
**Description:**

### Bare Facts of the OR Supply Chain

This course provides a high-level overview of key topics related to working in the OR supply chain. It covers the OR environment, procedures, and precautions that should be understood before entering or working in the OR supply chain.

COURSE LENGTH  
~ 1.25  
Hours



**Course:**  
**Description:**

### Requisition to Clinician

This course explores how acute facilities make spend decisions and the typical steps involved – from the time buying decisions are made to the time supplies or services are available for use.

COURSE LENGTH  
~ .5  
Hour



**Course:**  
**Description:**

### Healthcare Financials for Supply Chain

This course reviews financial concepts related to the healthcare supply chain. It provides insights into the three major financial statements, billing and payment resources, patient charges, and supply chain actions that impact financial performance.

COURSE LENGTH  
~ 1  
Hour



**Course:**  
**Description:**

### Non-Clinical Healthcare Protocols

This course covers the universal protocols used in healthcare facilities.

COURSE LENGTH  
~ .25  
Hour



**Course:**  
**Description:**

### Inventory Management 101

This course offers a high-level overview of inventory management within the healthcare supply chain. It covers different inventory types, methods, technologies and tools, and best practices for effective inventory management.

COURSE LENGTH  
~ 2  
Hours

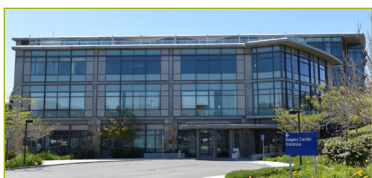


**Course:**  
**Description:**

### Bare Facts of Healthcare Supply Chain (Non-acute)

This course covers the basic concepts of the non-acute healthcare supply chain for individuals interested in learning more. It includes an overview of the different types of entities involved and the core elements of the non-acute supply chain.

COURSE LENGTH  
~ 1  
Hour



**Course:**  
**Description:**

### Requisition to Clinician (Non-acute)

This course explores how non-acute facilities make spend decisions, and the typical steps involved – from the time buying decisions are made to the time a supply or service is available for use.

COURSE LENGTH  
~ .5  
Hour





## ONLINE COURSES

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**Course:**  
**Description:**

### Project Management Principles for Non-Project Managers

Designed for individuals who are not project managers, this course offers project management principles to aid in any size initiative. Topics include the project life cycle, creating a project charter and plan, and methods for monitoring and managing potential risks.

COURSE LENGTH  
~ 1  
Hour



**Course:**  
**Description:**

### Introduction to Logistics Operations

This course offers a high-level overview of Logistics Operations in the healthcare supply chain. It defines logistic operations and introduces the functions that comprise it – from transportation to use and replenishment. The course also covers how logistics operations impacts overall supply chain efficiency, and ultimately patient care.

COURSE LENGTH  
~ .5  
Hour

#### Contract Foundation Series



**Course:**  
**Description:**

### Principles of Contracts for Healthcare Professionals

This course introduces the healthcare contracting function. Topics include the what and why of contracts, key roles in contract development and management, and different contract types.

COURSE LENGTH  
~ .5  
Hour



**Course:**  
**Description:**

### Anatomy of a Contract

This course introduces the different parts of a contract and explains why they are important. The course covers basic contract structure, different protection clauses, and supplementary documents used in contracts.

COURSE LENGTH  
~ .5  
Hour



**Course:**  
**Description:**

### Strategic Negotiation for Healthcare Contracts

This course presents negotiation strategies, tactics, and techniques to successfully plan, conduct, and finalize contract negotiations.

COURSE LENGTH  
~ 1.5  
Hours



**Course:**  
**Description:**

### Negotiating Contract Sections: Application

This course challenges learners who have completed the Contract Foundations series to apply knowledge of contract sections and negotiation principles through realistic scenarios.

COURSE LENGTH  
~ .5  
Hour

\*These courses can be purchased by individuals or by companies for multiple individuals

\*\*These courses can be purchased by companies for multiple individuals



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### Course Description

### Bare Facts of Healthcare Supply Chain

This course explores the basic concepts of the healthcare supply chain, including the entities involved and the core elements that keep it running smoothly.

COURSE LENGTH  
~ 1  
Hour

### Learners

1. Individuals interested in learning about the overall healthcare supply chain – from supplier to provider
2. Individuals new to the healthcare supply chain industry
3. Clinical individuals who want to understand non-clinical supply chain processes

### Learning Objectives

1. Explain the basic concepts of the healthcare supply chain
2. Describe the role of the different types of entities involved in healthcare supply chain
3. Identify the basic healthcare supply chain functions

Upon completion of each course, learners will receive a certificate that can be used for certifications.

## OTHER COURSE OFFERINGS

General Supply Chain		Non-Acute		Inventory	Project Management
Bare Facts of Healthcare Supply Chain	Bare Facts of the <b>OR</b> Supply Chain	Bare Facts of <i>Non-Acute</i> Healthcare Supply Chain	<i>Non-Acute</i> Requisition to Clinician	Inventory Management 101	Project Management Principles for Non-Project Managers
Requisition to Clinician	Non-Clinical Healthcare Protocols	NEW! Contract Foundations		NEW! Logistics Operations Foundations	
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### Course Description

### Requisition to Clinician

This course explores how acute facilities make spend decisions and the typical steps involved – from the time buying decisions are made to the time supplies or services are available for use.

COURSE LENGTH  
~ 1.25  
Hours

### Learners

1. Individuals interested in learning how supplies flow within a hospital, from end user request through supply use (sales reps, supply chain staff, leaders, clinicians, etc.)
2. Individuals who want a high-level overview of how decisions are usually made on supply purchases within a hospital

### Learning Objectives

1. Trace and explain the supply process flow within a healthcare facility, from end-user requisition to point-of-use
2. Identify the people and technology used to move supplies within a healthcare facility

Upon completion of each course, learners will receive a certificate that can be used for certifications.

## OTHER COURSE OFFERINGS

General Supply Chain		Non-Acute		Inventory	Project Management
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### Course Description

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COURSE LENGTH  
~.5  
Hour

### Learners

1. Individuals new to the OR supply chain
2. Individuals desiring to learn more about the role of Supply Chain in the OR and how it supports patients and procedures (for clinicians & non-clinicians)

### Learning Objectives

1. List the general precautions that must be employed when working in an OR environment
2. Describe the proper attire generally worn in an OR environment
3. Explain the importance of the supply chain in the OR
4. Evaluate a supply for use based upon its packaging, condition, and expiration date

Upon completion of each course, learners will receive a certificate that can be used for certifications.

## OTHER COURSE OFFERINGS

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### Course Description

### Healthcare Financials for Supply Chain

This course reviews financial concepts related to the healthcare supply chain. It provides insights into the three major financial statements, billing and payment resources, patient charges, and supply chain actions that impact financial performance.

COURSE LENGTH  
~ 1  
Hour

### Learners

1. Individuals new to healthcare supply chain financials
2. Healthcare supply chain leaders or those seeking to grow as a supply chain leader within a healthcare facility
3. Sales reps or others seeking a high-level understanding of how healthcare financials work
4. Individuals seeking to expand knowledge of healthcare supply chain financials

### Learning Objectives

1. Describe the three major financial statements for healthcare facilities
2. List the various sources of “who pays the bills” for a healthcare facility
3. Define the key elements that factor into patient charges, coding, and patient bills
4. Identify supply chain actions that impact financial performance

Upon completion of each course, learners will receive a certificate that can be used for certifications.

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### Course Description

### Non-Clinical Healthcare Protocols

This course covers the universal protocols used in healthcare facilities.

COURSE LENGTH  
~ .25  
Hour

### Learners

1. Individuals new to the healthcare supply chain industry
2. Individuals planning to work in a hospital or healthcare environment
3. New or existing personnel seeking greater knowledge of non-clinical protocols

### Learning Objectives

1. Describe the non-clinical universal protocols used in healthcare facilities

Upon completion of each course, learners will receive a certificate that can be used for certifications.

## OTHER COURSE OFFERINGS

General Supply Chain		Non-Acute		Inventory	Project Management
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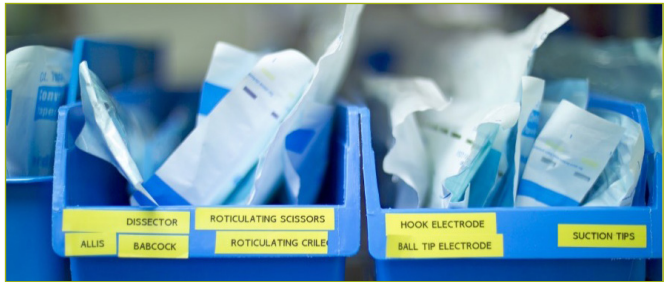
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### Course Description

### Inventory Management 101

This course offers a high-level overview of inventory management within the healthcare supply chain. It covers different inventory types, methods, technologies and tools, and best practices for effective inventory management.

COURSE LENGTH  
~ 2  
Hours

### Learners

1. Individuals new to the healthcare supply chain industry
2. Supply chain techs, supervisors, leaders, executives, financial professionals, and clinicians
3. Supply chain personnel with some experience who wish to expand their knowledge
4. Clinical staff seeking to understand inventory management supply chain processes and their connection to clinical operations

### Learning Objectives

1. Define the different inventory types
2. Explain basic inventory methods and how they work
3. List various inventory management tools and technologies
4. Describe inventory best practices

Upon completion of each course, learners will receive a certificate that can be used for certifications.

## OTHER COURSE OFFERINGS

General Supply Chain		Non-Acute		Inventory	Project Management
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### Course Description

### Bare Facts of Healthcare Supply Chain (Non-acute)

This course covers the basic concepts of the non-acute healthcare supply chain for individuals interested in learning more. It includes an overview of the different types of entities involved and the core elements of the non-acute supply chain.

COURSE LENGTH  
~ 1 Hour

Learners	Learning Objectives
<ul style="list-style-type: none"><li>1. Individuals new to the healthcare supply chain industry</li><li>2. Clinical personnel seeking to understand overall supply chain processes</li><li>3. Supply chain individuals that have some supply chain knowledge</li></ul>	<ul style="list-style-type: none"><li>1. Explain the basic concepts of the healthcare supply chain</li><li>2. Describe the role of the different types of entities involved in healthcare supply chain</li><li>3. Identify the basic healthcare supply chain functions</li></ul>
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### Course Description

### Requisition to Clinician (Non-acute)

This course explores how non-acute facilities make spend decisions and the typical steps involved – from the time buying decisions are made to the time a supply or service is available for use.

COURSE LENGTH  
~.5  
Hour

### Learners

1. Supply chain techs, supervisors, leaders, financial professionals, and clinicians
2. IT individuals who want to better understand how the process works
3. Supply chain professionals with some experience who would like a more global view of the clinical experience

### Learning Objectives

1. Trace and explain the supply process flow within a healthcare facility, from end-user requisition to point-of-use
2. Identify the people and technology used to move supplies within a healthcare facility

Upon completion of each course, learners will receive a certificate that can be used for certifications.

## OTHER COURSE OFFERINGS

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### Course Description

### Project Management Principles for Non-Project Managers

Designed for individuals who are not project managers, this course offers project management principles to aid in any size initiative. Topics include the project life cycle, creating a project charter and plan, and methods for monitoring and managing potential risks.

COURSE LENGTH  
~ 1 Hour

### Learners

1. Non-project managers interested in learning the fundamentals of project management

### Learning Objectives

1. Describe the five phases of project management
2. Explain why using a project management ("PM") lifecycle is beneficial
3. Create a project charter
4. Identify stakeholders, sponsor, project team, etc.
5. Create a project plan
6. List methods to execute and monitor the project
7. Discuss risk mitigation and contingency plans
8. Explain a proper project close-out

Upon completion of each course, learners will receive a certificate that can be used for certifications.

## OTHER COURSE OFFERINGS

General Supply Chain		Non-Acute		Inventory	Project Management
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### Course Description

### Introduction to Logistics Operations

This course offers a high-level overview of Logistics Operations in the healthcare supply chain. It defines logistic operations and introduces the functions that comprise it – from transportation to use and replenishment. The course also covers how logistics operations impacts overall supply chain efficiency, and ultimately patient care.

COURSE LENGTH  
~.5  
Hour

### Learners

1. Individuals seeking to learn more about logistics operations or those new to logistics operations in the healthcare supply chain

### Learning Objectives

1. Define logistics operations and state its importance.
2. Describe the typical areas/departments that logistics operations support.
3. List and describe the functions in logistics operations and the general flow.
4. Identify triggers that initiate logistics activities.
5. Describe logistics operations impact to patient care and healthcare facilities

Upon completion of each course, learners will receive a certificate that can be used for certifications.

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### Course Description

### Principles of Contracts for Healthcare Professionals

This course introduces the healthcare contracting function. Topics include the what and why of contracts, key roles in contract development and management, and different contract types.

COURSE LENGTH  
~.5  
Hour

### Learners

1. Individuals entering the contracting function who need a solid foundation in healthcare contracts

### Learning Objectives

1. Define a contract and explain its importance
2. Describe the elements that make a contract legal
3. Identify the parties involved in contracts
4. Describe the contract development process
5. List common contract types

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### Course Description

### Anatomy of a Contract

This course introduces the different parts of a contract and explains why they are important. The course covers basic contract structure, different protection clauses, and supplementary documents used in contracts.

COURSE LENGTH  
~.5  
Hour

### Learners

1. Individuals entering the contracting function who need to learn the different parts of a contract and why they're important

### Learning Objectives

1. Identify the essential elements for a contract to be legally binding and explain the importance of each
2. Explain how and why sections are used to structure and organize a contract
3. Describe some of the more commonly used sections of a contract and how these are used

Upon completion of each course, learners will receive a certificate that can be used for certifications.

## OTHER COURSE OFFERINGS

General Supply Chain		Non-Acute		Inventory	Project Management
Bare Facts of Healthcare Supply Chain	Bare Facts of the <b>OR</b> Supply Chain	Bare Facts of <i>Non-Acute</i> Healthcare Supply Chain	<i>Non-Acute</i> Requisition to Clinician	Inventory Management 101	Project Management Principles for Non-Project Managers
Requisition to Clinician	Non-Clinical Healthcare Protocols	NEW! Contract Foundations		NEW! Logistics Operations Foundations	
Healthcare Financials for Supply Chain					
		Principles of Contracts for Healthcare Professionals	Anatomy of a Contract		Introduction to Logistics Operations
		Strategic Negotiation for Healthcare Contracts	Negotiating Contract Sections: Application		

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## ONLINE COURSES

RDA offers a range of online courses available for immediate purchase and use by individuals and organizations. Upon successful completion, participants receive a certificate of completion to recognize their achievement.



### Course Description

### Strategic Negotiation for Healthcare Contracts

This course presents negotiation strategies, tactics, and techniques to successfully plan, conduct, and finalize contract negotiations.

COURSE LENGTH  
~ 1.5  
Hours

### Learners

1. Individuals who will need to develop negotiation strategies, tactics, and techniques to successfully plan, conduct, and finalize contract negotiations

### Learning Objectives

1. Explain how to plan and prepare for negotiations
2. List and describe key negotiation strategies
3. Explain and demonstrate negotiation tactics

Upon completion of each course, learners will receive a certificate that can be used for certifications.

## OTHER COURSE OFFERINGS

General Supply Chain		Non-Acute		Inventory	Project Management
Bare Facts of Healthcare Supply Chain	Bare Facts of the <b>OR</b> Supply Chain	Bare Facts of <i>Non-Acute</i> Healthcare Supply Chain	<i>Non-Acute</i> Requisition to Clinician	Inventory Management 101	Project Management Principles for Non-Project Managers
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## ONLINE COURSES

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### Course Description

### Negotiating Contract Sections: Application

This course challenges learners who have completed the Contract Foundations series to apply knowledge of contract sections and negotiation principles through realistic scenarios.

COURSE LENGTH  
~.5  
Hour

### Learners

1. Individuals who have completed the Contract Foundations series and want to apply their knowledge through realistic contract negotiation scenarios

### Learning Objectives

1. Practice contract negotiation principles while examining the perspectives of sellers and buyers as they negotiate specific contract sections

Upon completion of each course, learners will receive a certificate that can be used for certifications.

## OTHER COURSE OFFERINGS

General Supply Chain		Non-Acute		Inventory	Project Management
Bare Facts of Healthcare Supply Chain	Bare Facts of the <b>OR</b> Supply Chain	Bare Facts of <i>Non-Acute</i> Healthcare Supply Chain	<i>Non-Acute</i> Requisition to Clinician	Inventory Management 101	Project Management Principles for Non-Project Managers
Requisition to Clinician	Non-Clinical Healthcare Protocols	NEW! <b>Contract Foundations</b>		NEW! <b>Logistics Operations Foundations</b>	
Healthcare Financials for Supply Chain					
		Principles of Contracts for Healthcare Professionals	Anatomy of a Contract		Introduction to Logistics Operations
		Strategic Negotiation for Healthcare Contracts	Negotiating Contract Sections: Application		

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