



## Scope of Services



### Supply Chain Solutions That Achieve Results

- Over **700** clients served nationwide
- **Reduced expenses 20% - 40% and reduced inventory 20% - 60%** for large and small, academic and community health systems
- **\$700** Million in documented savings
- **400+** interim positions filled



### Supply Chain Expertise & Resources You Can Trust

- 150 years of collective experience serving healthcare industry
- Industry transforming proprietary cloud based technology
- Unbiased, objective and indepth assessment of feasible opportunities
- Commitment to objective and confidential advice
- Hands-on, practitioners approach to implementing best practices
- Deliver projects on time, on target, and on budget

### Performance Improvement and Rapid Response Teams<sup>SM</sup>

Improve quality and reduce expenses (supplies and purchased services), from vendor selection through billing, across the full spectrum of supply chain functions for healthcare providers (acute & non-acute) and suppliers, including contracting, purchasing, value analysis, logistics, distribution, warehousing, inventory and operations.



### Inventory/Space Optimization & Performance Improvement

Optimize inventory, space, and associated labor with RDA's proprietary cloud-based application, **Demand Logic**<sup>®</sup>. Demand Logic<sup>®</sup> integrates industry optimization algorithms with supply and storage dimensions to identify optimal inventory levels that will actually fit on the shelf and aligns the replenishment workflow with demand while enhancing clinical satisfaction. This solution is for both providers and suppliers.



### Interim Management

Address vacancies and discontinuities in supply chain leadership (Manager, Director, and Vice President levels), advancing organization development and enhancing performance through application of best practices, coaching and mentoring, and hands-on training.



## Services Detail

### Supply Chain Consulting

#### **Supply Chain Strategy Development - “Plan for the Future”**

- Provide comprehensive Supply Chain Assessments (vendor selection through billing)
- Assess, configure, design, layout, and implement warehouse/storeroom/PAR areas (perpetual and non-perpetual)
- Design future state supply chain processes, staffing and space to align operations with long term strategy

#### **Supply Chain Operational Integration and Efficiency – “Optimize Operations”**

- Onboard and integrate newly acquired acute and non-acute facilities (contract compliance, cost management and supply chain operations)
- Analyze Just-in-time Distribution and Logical-Unit-of-Measure (LUM) Stockless Program for enhanced efficiency, quality and savings opportunities
- Align Supply Chain workloads and schedules to support customers and optimize routes
- Develop standard work practices (access RDA’s library of best practice SCM Guidelines)
- Review spend to identify and implement savings for supply chain-related labor & non-labor expense reduction
- Establish a Clinical Inventory Management (CIM) Program for clinical specialty departments (Surgery, Cath Lab, IR and EP Lab) to ensure consistency in managing, controlling and maintaining asset accountability

#### **Experienced Supply Chain Management Resources – “Access Experienced Supply Chain Resources”**

- Provide Rapid Response Team (RRT®) resources to address clients’ immediate operational supply chain resource requirements across a health system (including project management and implementation support)
- Conduct value analysis evaluation, design, and implementation (for supplies and purchased services)
- Perform contracting & sourcing services (including GPO and non-GPO gap analysis), compliance contract reviews/conversions, price audits/updates

### Inventory/Space Optimization and Performance Improvement

#### **Demand Logic™ - Inventory Optimization Solution**

- Deploy a proprietary cloud based application that automates inventory, space, and labor optimization
- Compliment existing ordering and inventory platforms and works with all technologies (MMIS, ERP, POU, WMS)
- Align order cycles and replenishment with demand, based on what will physically fit on the shelf
- Optimize supply chain staffing workloads and schedules utilizing Lean methodologies
- Enhance clinical satisfaction and reduce clinical time associated with supply functions
- Create a sustainable approach to reduce expenses, inventory, and stockouts

### Interim Management

#### **Supply Chain Interim Management**

- Provide Interim Supply Chain Vice Presidents, Directors, or Manager levels to achieve operational continuity, customer satisfaction, and effective transition to new leadership once long-term resource is hired
- Assess operations for improvement opportunities
- Manage day-to-day supply chain department functions
- Continue or initiate key strategic initiatives defined by client

#### **Leadership & Staff Development**

- Conduct Supply Chain training sessions (vendor selection, including value analysis, through supply billing)
- Mentor or coach new supply chain staff on supply chain best practices and supply chain operations